

Turn to North American for your large cases

Large cases can be medically and financially complex. At North American, we go beyond just pricing the risk to take a holistic approach during underwriting, no matter the case size.

Tips for submitting large cases:

1. Consult with your regional vice president or use web-based illustrations to provide an initial quote for the policy. Work with agents and their clients to submit applications.
2. Work with agents and their clients to submit applications via SimpleSubmit®— **now available to use with face amounts above \$10 million!**
3. Alert your New Business and Underwriting team.
4. Provide a cover letter to help the underwriter better understand the case, including:
 - purpose of coverage
 - pertinent details regarding owner, payor, product and face amount
 - inforce coverage and any other coverage applied for or pending
 - special circumstances to consider
 - pertinent medical information

Higher limits to support you and get cases completed faster

Ages	Autobind	Jumbo
≤70	\$50,000,000	\$65,000,000
71-75	\$25,000,000	\$65,000,000
76-79	\$12,500,000	\$65,000,000

Take a look at two large cases recently approved by North American!

CASE #1:

\$20,000,000
20-Year ADDvantage® Term Policy



Approved at Super Preferred Non-Tobacco with a **25 day turnaround time**

CASE #2:

\$13,500,000
Builder Plus IUL® 2



Approved at Super Preferred Non-Tobacco with a **21 day turnaround time**

Why North American?

- Competitive offers and quick turnaround times
- Large cases approved with face amounts of \$10 million and above doubled in 2020¹
- Direct access to New Business and Underwriting for any questions you may have

North American is eager to earn your business. Put us to work on your next large case!

Builder Plus IUL 2 (policy form series LS183) and ADDvantage Term (policy form series LS174) or state variation, including all applicable endorsements and riders, are issued by North American Company for Life and Health Insurance, Administrative Office, One Sammons Plaza, Sioux Falls, SD 57193. Products, features, riders, endorsement or issue ages may not be available in all jurisdictions. Restrictions or limitations may apply.

1. Internal New Business and Underwriting Report, December 2020

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